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FEB 25 1924 ANSO

SPECIAL PRICE-LIST OF
COLLECTED

Kalmias, Rhododendrons Andromeda, Ferns Herbaceous Plants

SHIPPED DIRECT FROM COLLECTING FIELDS IN THE SOUTH



Rhododendron catawbiense. (See page 5.)

Spring 1924

FERN AND FLOWER FARM

EDWARD GILLET, Proprietor

Certificate of Inspection
Accompanies Each Shipment

SOUTHWICK, MASS.

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QUARANTINE

Information for Customers

Grades

The stock listed in this catalogue includes collected material shipped direct from collecting fields throughout the South. Do not confuse the list of material herein listed with the stock offered from my nursery-grown material here at Southwick. From testimonials frequently received it is very evident that the stock I have been furnishing during past seasons from the collecting fields direct to the customer has proved very satisfactory. Landscape architects and plantsmen who are desirous of furnishing immediate results for clients can depend upon my collected stock to meet exacting requirements.

Prices

I am listing two sets of prices, one covering stock shipped in carload lots, another covering small shipments sent in cases. The prices on small shipments include the cases and material used in packing, together with all other incidental costs, including delivery to the transportation company at point of shipment.

Packing and Grading

Nothing but first-class material will be sent out. All the stock is carefully dug and securely packed. This point should be given due consideration because of the fact that oftentimes high quality material is damaged in transit, due to faulty packing. I can assure prospective buyers that no fear need be entertained concerning this point.

Conditions of Sale

From unknown parties cash must accompany the order. Those desiring credit should furnish satisfactory references. All bills are due June 1. Accounts unpaid upon that date will be subject to sight draft without further notice.

Claims

All claims for errors or poor condition upon arrival must be reported immediately upon receipt of goods. No claim will be entertained unless reported within ten days. I will not be responsible for stock injured in transit, due to delay on the part of the transportation company. Such claims should be immediately entered by consignee upon arrival of stock.

Shipping Season

I can begin shipping about March 1 and continue until the middle of May.

Special Grades

I can furnish special sizes and grades of Rhododendrons and Laurel to meet any requirements. Quotations covering special needs will be made upon application.

Combination Carloads

To those who wish combination carloads consisting of Broad-leaved Evergreens, Azaleas, Ferns, and Herbaceous plants, I am pleased to offer a special service. By special arrangement I can assemble all of the items listed in this special catalogue, making shipment in the same car from the same shipping-point. This I feel sure will be welcome news to many who desire to have all of their plant material arrive at the same time from the same source. There is no additional charge for this special service. The prices listed in this special catalogue will apply.

Care of Rhododendrons and Azaleas

Collected Rhododendrons and Azaleas should be given careful attention after planting. Oftentimes, fine, thrifty stock fails to produce the desired results because of the lack of after-care. The soil where the stock is to be planted should be thoroughly prepared by deep spading, making it porous. After the stock is planted it should be given frequent waterings and a heavy mulch of leaves should be applied, which will tend to retain the moisture in the soil.

SOILS. All members of the Heath family, including Broad-leaved Evergreens and Azaleas, require a soil showing an acid reaction. Because of this special requirement, many sections of the country have been prevented, thus far, from enjoying the beautiful display furnished by Rhododendrons, Kalmias, and Azaleas. Those residing in sections where the soil shows an alkaline reaction need no longer despair, because by special soil-preparation these gorgeous representatives of our native plant material can be made to thrive. Remove the soil where a planting is contemplated, refilling with humus which shows an acid reaction. In this humus can be planted Rhododendrons, Azaleas, and Kalmias with a fair assurance that substantial and effective results can be obtained. Frequent waterings with a solution of 1 part of commercial tannic acid to 50 parts of water will keep the soil in an acid condition, furnishing the requirements for successfully establishing and growing this class of plant material.

To those who live in a section where acid humus cannot be advantageously obtained, I am pleased to offer special soil, shipped direct from the bogs of New Jersey, at the following prices: Bulk carload, \$8 per ton; less than carload, put up in 100-lb. bags, \$20 per ton; five 100-lb. sacks, \$6; all f.o.b. shipping-point.

Following is a schedule showing the number of plants in the various sizes and varieties which make up a minimum weight car of 16,000 pounds. It is always well to have the weight run over the minimum, and, as a rule, a larger quantity than that shown in the schedule following can be easily placed in a car.

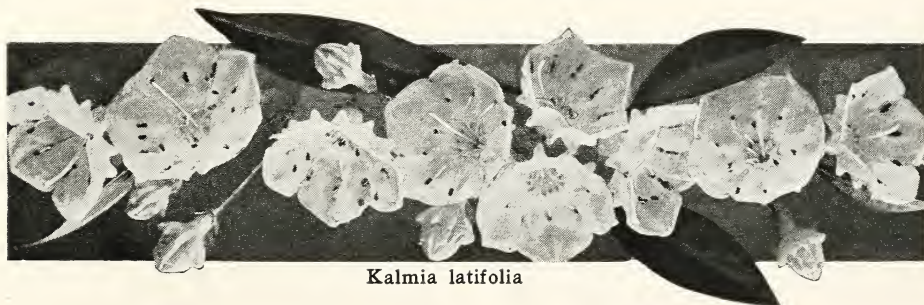
Kalmia latifolia	No. plants per car
1- to 2-ft.	1,000
2- to 3-ft.	800
3- to 4-ft.	500
4- to 5-ft.	350
5- to 6-ft.	200

Rhododendron carolinianum	
1- to 2-ft.	1,500
2- to 3-ft.	1,000
3- to 4-ft.	700
4- to 5-ft.	400

Rhododendron catawbiense	No. plants per car
1- to 2-ft.	1,000
2- to 3-ft.	750
3- to 4-ft.	400

Rhododendron maximum	
1- to 2-ft.	1,000
2- to 3-ft.	750
3- to 4-ft.	400
4- to 5-ft.	250
5- to 6-ft.	150

The prices on pages 4, 5 and 6 apply to carload shipments ONLY. FOR PRICES ON LESS THAN CARLOAD SHIPMENTS, see special schedule on page 8.



Kalmia latifolia

*Leucothoe Catesbæi*

Kalmia latifolia (Calico Bush; Mountain Laurel)

My source for collecting Mountain Laurel is unsurpassed. Orders for the largest requirements can be properly executed. The stock coming from these collecting fields digs with exceptionally fine balls of earth. None of our native broadleaved evergreens surpass in beauty this representative of the heath family. Its white flowers, delicately tinged with pink, come forth in great profusion during the spring months, and, when masses are planted in the open sun on the hillside, can be seen for miles around. Colonies of this beautiful evergreen shrub when once established increase in beauty from year to year, eventually developing into grand old landmarks.

	100
1- to 2-ft., selected clumps, with ball	\$50 00
2- to 3-ft., selected clumps, with ball	80 00
3- to 4-ft., selected clumps, with ball	130 00
4- to 5-ft., selected clumps, with ball	300 00
5- to 6-ft., selected clumps, with ball	500 00

Leucothoe Catesbæi (Drooping Andromeda)

This drooping evergreen shrub produces an abundance of delicate white flowers in the spring. It is especially useful for planting along streams, in the meadow, or at the edge of a rhododendron bed. When planted as an individual specimen it develops into a very bushy, compact plant. In the autumn the foliage turns a deep bronze, giving it a distinctive appearance.

	100
1- to 2-ft., selected clumps, with ball	\$50 00
2- to 3-ft., selected clumps, with ball	80 00
3- to 4-ft., selected clumps, with ball	125 00

Pieris (Andromeda) floribunda (Lily-of-the-Valley Shrub)

This rare and beautiful evergreen shrub is one of the commanding members of the heath family. It is comparatively rare, there being but few large colonies where it can be advantageously procured. My source of supply probably is not equaled. The material I am offering this spring surpasses the grades which I have been able to offer during past seasons. It is one of the earliest bloomers of the broad-leaved evergreens, the flowers bursting forth during April, and has a spreading habit of growth, the growth being rather slow. It is extensively used as specimens in rock-gardens or in foundation plantings. The flower-buds are set in the autumn and throughout the winter appear to be just ready to burst into bloom.

	100
1- to 2-ft., selected clumps, B & B	\$125 00
2- to 3-ft., selected clumps, B & B	180 00

*Rhododendron catawbiense*

Rhododendron carolinianum

I am able to offer this rare and most beautiful of our American *Rhododendrons* in any quantity, size, or grade. This variety, coming from very high altitudes, is extremely hardy, and, when transplanted to sections in the North, stands exposure extremely well. No other native variety rivals the *Carolinianum* in floral display; on clumps 3 feet high oftentimes as many as 200 flower-buds will be set. The flowers are pure pink, having no trace of magenta. The foliage is much smaller than that of *Maximum* or *Catawbiense*, and when this variety is planted in the open sun, it forms compact, symmetrical specimens.

	100
1- to 2-ft., strong clumps, with ball	\$100 00
2- to 3-ft., selected clumps, with ball	160 00
3- to 4-ft., selected clumps, with ball	300 00
4- to 5-ft., selected clumps, with ball	500 00

***Rhododendron catawbiense* (Catawba *Rhododendron*)**

I am pleased to announce that I have a far superior grade to offer this season in this variety. As a rule, *Catawbiense* does not come in as compact, leafy specimen as does *Maximum*. Those ordering early can depend upon receiving fine stock of this rare variety. The flower clusters are very large and the flowers are a bright rosy purple. It blooms earlier than *Maximum*. This variety stands an open sunny situation extremely well and will produce a far larger amount of blooms there.

	100
1- to 2-ft., selected clumps, with ball	\$100 00
2- to 3-ft., selected clumps, with ball	150 00
3- to 4-ft., selected clumps, with ball	400 00



Rhododendron maximum (Rose Bay; Great Laurel)

No order for *Rhododendron maximum* is too large for me to supply in excellent quality material. The collecting fields where the stock is dug are very extensive, comprising hundreds of thousands of specimen plants. This is the variety that is used extensively in park developments and on large estates. The flowers are white to pink, coming late in June or the first part of July.

	100
1- to 2-ft., selected clumps, with ball	\$60 00
2- to 3-ft., selected clumps, with ball	90 00
3- to 4-ft., selected clumps, with ball	130 00
4- to 5-ft., selected clumps, with ball	250 00
5- to 6-ft., selected clumps, with ball	350 00

Azaleas

No woodland development where rhododendrons and laurel are used extensively is complete without the introduction of the native Azalea. *Azalea lutea* (Flame Azalea) is especially recommended in that it is a free bloomer and produces a variety of color. The prevailing color is bright orange. These, if planted in locations where they receive the sun during part of the day, will produce far more bloom than when introduced in the woodland where the shade is quite dense.

Azalea lutea (Flame Azalea)

	100
1- to 2-ft., selected clumps, with ball	\$50 00
2- to 3-ft., selected clumps, with ball	75 00
3- to 4-ft., selected clumps, with ball	125 00

Azalea nudiflora (Pinkster Flower)

1- to 2-ft., strong selected clumps, with ball	50 00
2- to 3-ft., strong selected clumps, with ball	80 00



Osmunda claytoniana

Hardy Native Ferns and Wild Flowers

Can be sent in the same shipment with Rhododendrons, Laurel, and Azaleas.

	100
Adiantum pedatum (Maidenhair Fern)	\$12 00
Aspidium acrostichoides (Dagger Fern)	12 00
“ marginale (Evergreen Wood Fern)	12 00
“ spinulosum (Spinulose Wood Fern)	12 00
Asplenium Filix-fœmina (Lady Fern)	12 00
Dicksonia punctilobula (Hay-scented Fern). Light clumps	12 00
Onoclea sensibilis (Sensitive Fern)	12 00
Osmunda cinnamomea (Cinnamon Fern)	15 00

Hardy Lilies and Bulbous Plants

Arisæma triphyllum (Jack-in-the-Pulpit)	12 00
Dicentra eximia (Wild Bleeding-Heart). Strong selected	16 00
Lilium superbum (2d size). Blooming size	8 00
Trillium erectum (Red Wake-Robin)	8 00
“ grandiflorum (Large White Wake-Robin)	6 00
“ stylosum (Southern Pink Trillium)	8 00
“ erythrocarpum (Painted Trillium)	8 00

Hardy Native Herbaceous Perennials

Cimicifuga racemosa	12 00
Gentiana Andrewsii	12 00
Iris verna	12 00
Iris cristata	12 00
Podophyllum peltatum (May-Apple)	12 00
Polygonatum giganteum	12 00
Sanguinaria canadensis (Blood-Root)	8 00



Trillium grandiflorum. (See page 7.)

Evergreen Plants

<i>Epigæa repens</i> (Trailing Arbutus). Light clumps	100 \$15 00
<i>Galax aphylla</i> (Southern Galax)	12 00
<i>Gaultheria procumbens</i> (Wintergreen)	12 00
<i>Mitchella repens</i> (Partridge Berry)	12 00
<i>Shortia galacifolia</i> . Strong	20 00

Schedule of Prices Covering Less than Carload Shipments

(Including careful packing and delivery to the transportation company at collecting point.)

<i>Kalmia latifolia</i>	10	<i>Rhododendron carolinianum</i>	10
1- to 2-ft.	\$7 50	1- to 2-ft.	\$12 50
2- to 3-ft.	10 00	2- to 3-ft.	20 00
3- to 4-ft.	15 00	3- to 4-ft.	42 50
<i>Leucothoë Catesbæi</i> . 1- to 2-ft.	7 50	4- to 5-ft.	62 50
2- to 3-ft.	10 00	<i>Rhododendron catawbiense</i>	
3- to 4-ft.	15 00	1- to 2-ft.	12 50
<i>Andromeda floribunda</i> . 1- to 2-ft.	15 00	2- to 3-ft.	20 00
2- to 3-ft.	22 50	3- to 4-ft.	50 00
<i>Azalea lutea</i> . 1- to 2-ft.	7 50	<i>Rhododendron maximum</i>	
2- to 3-ft.	10 00	1- to 2-ft.	7 50
3- to 4-ft.	15 00	2- to 3-ft.	12 50
		3- to 4-ft.	17 50

Any of the herbaceous stock, including bulbs, flowering perennials, and ferns, will be shipped in cased lots at the prices listed. There will be no additional charge for packing.

Fern and Flower Farm

EDWARD GILLET, Proprietor

SOUTHWICK, MASSACHUSETTS